

**CROSSIDENTITY**  
IAM CONVERGED



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## Cross Identity vs. Ping Identity

***Modular IAM Stack vs Cybersecurity Infrastructure***



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# 1. Executive Summary

Identity has become a foundational element of enterprise cybersecurity. As organizations operate across hybrid infrastructure, multi-cloud platforms, and diverse application environments, identity security must support not only access enablement, but continuous governance, privilege control, risk management, and compliance enforcement.

Ping Identity is a long-established provider of enterprise identity and access management solutions. It is known for its standards-based approach, modular product portfolio, and flexibility across cloud and on-premises deployments. For organizations with complex legacy environments or requirements for deep protocol support and customization, Ping Identity offers a powerful and adaptable IAM stack.

Many enterprises rely on Ping Identity to assemble an identity architecture tailored to their specific needs, combining authentication, federation, directory services, and governance capabilities across heterogeneous environments.

However, as identity security requirements expand, organizations increasingly face a structural challenge. When identity capabilities are delivered as a modular stack, governance, privileged access, cloud entitlements, risk detection, and enforcement often operate across separate components. Security outcomes depend on how effectively these components are integrated, configured, and maintained over time.

This report examines that architectural distinction.

Cross Identity was designed as cybersecurity infrastructure, where identity functions as a unified control plane for governance, privilege, risk, and compliance. Rather than assembling identity capabilities into a stack, Cross Identity embeds them natively within a single, converged security architecture.

The comparison in this report is not about feature breadth or standards support. It is about architectural execution and operational outcome:

- Ping Identity represents a modular IAM stack, optimized for flexibility, standards compliance, and enterprise customization.
- Cross Identity represents cybersecurity infrastructure, optimized for unified control, real-time risk enforcement, and operational simplicity at scale.

The purpose of this document is to help organizations determine which approach aligns best with their identity maturity, operational complexity, and security objectives—particularly in environments where identity risk must be managed continuously across hybrid and multi-cloud infrastructure.

## 2. Introduction: Identity Security

Enterprise identity environments have become increasingly complex. Users, partners, applications, APIs, and workloads interact across on-premises systems, private infrastructure, multiple public clouds, and SaaS platforms. Identity is no longer confined to a single directory or access layer—it spans the full enterprise technology landscape.

In this environment, identity security must operate at scale. It must support heterogeneous infrastructure, legacy applications, modern cloud services, and evolving regulatory requirements—all while maintaining consistent control and visibility.

For many organizations, identity security has historically been addressed by assembling a set of IAM components: authentication, federation, directories, governance, and access controls. This approach reflects the reality of large enterprises, where identity systems evolve over time and must integrate with existing investments.

As a result, enterprise IAM architectures are often modular by design.

At the same time, the scope of identity security has expanded. Organizations are now expected to manage identity lifecycle governance, privileged access, cloud infrastructure entitlements, non-huX identities, and identity-centric threats as part of a unified security posture. Identity is no longer just an access layer—it has become a primary attack surface.

This expansion introduces a critical architectural question:

**Can a modular IAM stack, assembled from discrete components, operate as a continuous and enforceable cybersecurity control plane?**

For some enterprises, particularly those with stable environments and well-resourced IAM teams, a modular approach can be effective. For others, growing scale and complexity expose gaps between governance, privilege, risk detection, and enforcement that modular architectures were not designed to close natively.

This report explores that inflection point. By comparing Ping Identity and Cross Identity through the lens of modular IAM stacks versus cybersecurity infrastructure, it examines how architectural choices influence security effectiveness, operational sustainability, and enterprise readiness in hybrid and multi-cloud environments.

### 3. Understanding Ping Identity

Ping Identity is a long-standing provider of enterprise identity and access management solutions, recognized for its standards-based approach, deployment flexibility, and support for complex enterprise environments. Its portfolio is designed to address a wide range of IAM requirements across on-premises, cloud, and hybrid architectures.

At its core, Ping Identity provides:

- Enterprise authentication and access management
- Federation and single sign-on using open standards
- Directory services for large-scale identity stores
- Identity governance and lifecycle management
- Flexible deployment models, including on-premises and cloud

Ping Identity's architecture reflects its historical role in large enterprises. Rather than delivering identity as a single, monolithic platform, Ping provides a set of modular components that can be combined to meet specific organizational needs. This modularity allows enterprises to tailor their identity architecture and integrate with existing infrastructure, security tools, and business processes.

For organizations with complex requirements—such as legacy applications, custom authentication flows, regulatory constraints, or on-premises dependencies—this flexibility is a significant advantage. Ping's emphasis on standards and interoperability makes it a common choice for enterprises seeking control over their identity architecture.

At the same time, this modular approach defines the operational model. Identity governance, access enforcement, risk analysis, and compliance are delivered through distinct components that must be configured and coordinated. Security outcomes depend on how effectively these components are integrated and maintained over time.

As identity security requirements evolve toward continuous risk management and enforcement, understanding the strengths and limits of a modular IAM stack becomes essential. The next section examines these limits and how they affect identity security at enterprise scale.

## 4. The Limits of Modular IAM Stacks

Modular IAM stacks have long been the foundation of enterprise identity architectures. By assembling best-of-breed components for authentication, federation, directories, and governance, organizations gain flexibility and control over how identity integrates with existing infrastructure.

This approach remains effective for many enterprises. However, as identity security requirements expand, the limitations of modular IAM stacks become more pronounced—not as product shortcomings, but as architectural trade-offs.

### Fragmentation by Design

In a modular IAM stack, identity capabilities are delivered through discrete components. Each component is optimized for a specific function and often operates with its own configuration model, policy logic, and data context.

As a result:

- Governance decisions are evaluated separately from access enforcement
- Privileged access is controlled through dedicated systems
- Cloud infrastructure entitlements are managed outside core IAM workflows
- Identity risk detection and response rely on external analytics and orchestration

While these components can be integrated, integration does not eliminate fragmentation. Security outcomes depend on the reliability and timeliness of coordination across systems.

### Operational Complexity at Scale

As environments grow, modular stacks introduce operational overhead:

- Policies must be replicated or synchronized across components
- Changes in one system require validation in others
- Identity incidents span multiple tools and teams
- Enforcement delays increase as workflows cross system boundaries

Over time, IAM teams spend increasing effort maintaining the stack itself rather than improving security posture.

## Risk and Enforcement Gaps

The most significant limitation of modular IAM stacks is the gap between risk detection and enforcement. When identity posture, behavior, privilege, and entitlements are evaluated in different systems, response becomes slower and less predictable.

Attackers exploit these gaps by moving laterally across identity boundaries faster than controls can adapt.

These challenges are not failures of modular IAM. They reflect the fact that modular stacks were designed to enable identity, not to operate as continuous cybersecurity infrastructure.

As identity attacks accelerate and environments become more dynamic, many organizations reach an inflection point where coordination is no longer sufficient. At that point, identity security must function as a unified control plane rather than as an assembled stack.

The next section introduces Cross Identity's approach to addressing these challenges by treating identity security as cybersecurity infrastructure.

## 5. Cross Identity: Cybersecurity-as-an-Infrastructure

Cross Identity was designed to address the structural limitations of modular IAM stacks by treating identity security as foundational cybersecurity infrastructure, rather than as a collection of assembled identity components.

Instead of integrating governance, access, privilege, risk, and compliance around a central IAM system, Cross Identity embeds these capabilities natively within a single, converged security architecture. Identity becomes the control plane through which cybersecurity policy is continuously enforced.

### Infrastructure by Design

Cybersecurity infrastructure must operate reliably at scale. In Cross Identity, identity security controls are not coordinated through integrations between products; they are built into the same system and governed by a shared data model and unified policy framework.

This approach enables:

- Identity governance and access controls to operate as one system
- Privileged access enforcement to be inseparable from identity lifecycle and risk
- Cloud infrastructure entitlements to be governed continuously
- Identity risk to be evaluated and enforced natively

There is no dependency on external orchestration to translate identity insight into security action.

### A Unified Cybersecurity Control Plane

At the core of this model is a single control plane that governs how identities interact with applications, infrastructure, and data. Preventive controls, real-time detection, and enforcement operate through the same engine, eliminating delay and fragmentation.

This enables a continuous security loop:

- Identity posture is assessed proactively
- Behavioral and threat signals are evaluated in real time
- Security decisions are enforced immediately
- Posture is recalculated continuously

Identity is no longer just an access mechanism—it becomes an active enforcement layer for cybersecurity policy.

### Built for Enterprise Complexity

Cross Identity was built for the realities of large enterprises: hybrid infrastructure, multi-cloud environments, human and non-human identities, and evolving regulatory requirements.

By treating cybersecurity as infrastructure, Cross Identity enables organizations to move beyond managing IAM components toward operating a stable, scalable identity security control plane that adapts as the enterprise evolves.

The next section compares these two architectural approaches directly.

## 6. Architecture Comparison

### Modular IAM Stack vs Cybersecurity Infrastructure

The most significant difference between Ping Identity and Cross Identity is not the depth of individual IAM components, but how identity security is architected and operated as a whole.

Ping Identity is designed as a modular IAM stack, where best-of-breed identity components are assembled and integrated to meet enterprise requirements. Cross Identity is designed as cybersecurity infrastructure, where identity security operates as a single, converged control plane.

### Architecture Comparison: Modular IAM Stack vs Cybersecurity Infrastructure

#### Comparison 1: Large Enterprise

| Dimension                 | Ping Identity (Modular IAM Stack)                         | Cross Identity (Cybersecurity Infrastructure)           |
|---------------------------|---|---|
| Architectural Model       | Federated IAM components coordinated through integrations | Single, converged cybersecurity infrastructure          |
| Design Priority           | Standards flexibility across heterogeneous systems        | Deterministic control across the entire identity estate |
| Core Security Engine      | Multiple engines (Access, Directory, Governance)          | One unified identity security engine                    |
| Policy & Enforcement      | Policies distributed and synchronized                     | Centralized policy brain with atomic enforcement        |
| Governance ↔ Access       | Enforced via orchestration and batch sync                 | Native, real-time enforcement with no latency           |
| Privileged Access (PAM)   | Separate PAM platforms and vaults                         | Built-in, enterprise-grade PAM                          |
| Cloud Entitlements (CIEM) | External CIEM tools with delayed insight                  | Native CIEM embedded into governance and access         |
| Risk Handling             | Risk detected in one system, enforced in another          | Immediate execution via Warchief™ across all layers     |
| Lateral Movement Control  | Fragmented visibility across access and privilege         | End-to-end visibility and control across the kill chain |
| Audit & Compliance        | Evidence stitched from multiple systems                   | Single authoritative audit trail                        |
| Operational Model         | Long-term integration and vendor coordination             | Single cybersecurity control plane                      |

## Comparison 2: Mid Enterprise

| Dimension                | Ping Identity (Modular IAM Stack)           | Cross Identity (Cybersecurity Infrastructure) |
|--------------------------|---|---|
| <b>Platform Model</b>    | Modular IAM building blocks                 | All-in-one identity security foundation       |
| <b>Design Focus</b>      | Customizability through components          | Outcome-driven security by default            |
| <b>Core Engine</b>       | Multiple services to configure and maintain | One engine, one configuration model           |
| <b>Policy Management</b> | Defined separately per component            | Single policy layer across all access types   |
| <b>Policy Management</b> | Requires manual wiring and upkeep           | Built-in and automatic                        |
| <b>Policy Management</b> | Extra tool, extra cost, extra effort        | Included natively                             |
| <b>Policy Management</b> | Add-on or third-party requirement           | Built-in visibility from day one              |
| <b>Policy Management</b> | Alerts require manual follow-up             | Automated response via Warchief™              |
| <b>Policy Management</b> | Months with consultants                     | Weeks with minimal services                   |
| <b>Policy Management</b> | Requires IAM specialists                    | Managed by lean security teams                |
| <b>Policy Management</b> | Tool management and troubleshooting         | Single-pane security operations               |

## 7. Capability Comparison

While architecture defines how identity security operates, organizations also need to understand how core identity security capabilities are delivered in practice. This comparison focuses on depth, convergence, and enforcement, rather than feature-level detail.

### Capability Comparison — Large Enterprise

| Capability Area                                 | Ping Identity   | Cross Identity  |
|---|---|---|
| <b>Access Management</b>                        | Enterprise-grade access and federation using open standards | Unified access governed by identity, risk, and policy in one system |
| <b>Authentication &amp; Federation</b>          | Core strength with deep protocol and standards support      | Native authentication embedded into the security control plane      |
| <b>Identity Lifecycle Management</b>            | Delivered via modular governance components                 | Native lifecycle governance enforced infrastructure-wide            |
| <b>Identity Governance (IGA / IAG)</b>          | Dedicated governance modules integrated with access         | Built-in, enterprise-grade governance with atomic enforcement       |
| <b>Privileged Access Management (PAM)</b>       | Requires integration with external PAM platforms            | Native, full-spectrum PAM for human and non-human identities        |
| <b>Cloud Infrastructure Entitlements (CIEM)</b> | Managed via external CIEM platforms                         | Embedded CIEM directly tied to governance and access decisions      |
| <b>Identity Risk &amp; Threat Detection</b>     | Dependent on external analytics, SIEM, and SOAR             | Native detection and execution via Warchief™                        |
| <b>Identity Security Posture (ISPM)</b>         | Assessed through multiple integrated tools                  | Continuous, native posture management across the estate             |
| <b>Non-Human &amp; Workload Identities</b>      | Supported through IAM extensions                            | First-class identities governed like human users                    |
| <b>Data &amp; Privacy Compliance</b>            | Addressed via adjacent compliance systems                   | Natively enforced through identity lifecycle and access             |
| <b>Multi-Cloud &amp; Hybrid Support</b>         | Strong hybrid and on-prem support                           | Cloud-agnostic cybersecurity infrastructure                         |
| <b>Operational Model</b>                        | Coordinated operation of multiple IAM components            | Single converged security system with one source of truth           |

## Capability Comparison — Mid Enterprise

| Capability Area                                 | Ping Identity                                    | Cross Identity   |
|---|--|--|
| <b>Access Management</b>                        | Powerful access platform requiring configuration | Access delivered as part of a ready-made security foundation |
| <b>Authentication &amp; Federation</b>          | Strong but operationally complex                 | Built-in and pre-integrated                                  |
| <b>Identity Lifecycle Management</b>            | Requires setup across multiple modules           | Automatic lifecycle enforcement out of the box               |
| <b>Identity Governance (IGA / IAG)</b>          | Add-on governance with integration effort        | Included by default, no extra components                     |
| <b>Privileged Access Management (PAM)</b>       | Separate product selection and integration       | Native PAM included  |
| <b>Cloud Infrastructure Entitlements (CIEM)</b> | Additional tools or vendors required             | Built-in visibility from day one                             |
| <b>Identity Risk &amp; Threat Detection</b>     | Alerts require manual investigation              | Automated response via Warchief™                             |
| <b>Identity Security Posture (ISPM)</b>         | Assessed periodically through tools              | Always-on posture management                                 |
| <b>Non-Human &amp; Workload Identities</b>      | Supported but inconsistently governed            | Managed natively alongside human identities                  |
| <b>Data &amp; Privacy Compliance</b>            | Requires external compliance tooling             | Enforced directly through identity controls                  |
| <b>Multi-Cloud &amp; Hybrid Support</b>         | Strong but configuration-heavy                   | Cloud-agnostic by design                                     |
| <b>Operational Model</b>                        | Ongoing IAM engineering effort                   | Single system managed by lean security teams                 |

## 8. Identity Risk & Intelligence

As identity becomes the primary attack surface, the ability to evaluate and enforce identity risk in real time is a defining cybersecurity capability. The distinction between modular IAM stacks and cybersecurity infrastructure becomes most apparent in how identity risk is detected, correlated, and acted upon.

### Identity Risk in Modular IAM Architectures

In modular IAM stacks, identity risk detection and enforcement are typically distributed across multiple systems. IAM components generate access and authentication signals, while risk analysis and response are handled by separate security analytics, SIEM, or threat detection platforms.

In this model:

- Risk signals are detected outside core IAM components
- Correlation occurs across multiple tools
- Enforcement depends on orchestration, automation, or manual intervention
- Identity posture and active threat detection operate independently

While this approach can provide visibility into identity activity, it introduces delays between detection and enforcement and increases reliance on operational coordination during identity incidents.

### Warchief™: Native Risk Execution

Cross Identity addresses these limitations through Warchief™, its native identity risk and intelligence engine embedded directly within the cybersecurity infrastructure.

#### Warchief™ unifies:

- Identity Security Posture Management (ISPM) — identifying preventive and structural risk across identities, privileges, and entitlements
- Identity Threat Detection and Response (ITDR) — detecting anomalous behavior and active identity-based attacks

Because Warchief™ operates within the same engine that governs identity lifecycle, access, privilege, and entitlements, risk intelligence functions as an execution layer, not just an observation layer.

### Continuous Risk Enforcement

With Warchief™, identity risk operates as a continuous control loop:

- Risk is evaluated across human and non-human identities
- Signals from posture, behavior, and privilege are correlated in real time
- Enforcement actions are executed natively within the identity layer
- Posture is recalculated continuously after enforcement

This eliminates the enforcement gaps inherent in modular architectures.

## Security and Operational Impact

By embedding risk intelligence directly into cybersecurity infrastructure, Cross Identity enables:

- Faster response to identity-based threats
- Reduced blast radius of compromised identities
- Elimination of manual escalation paths for identity incidents
- Consistent enforcement across hybrid and multi-cloud environments

In environments where identity attacks outpace traditional security workflows, the ability to command identity risk from within the identity layer itself becomes essential.

The next section examines how these risk models perform across hybrid and multi-cloud environments, where architectural consistency is most difficult to maintain.

## 9. Multi-Cloud & Hybrid Reality

Enterprise environments are rarely homogeneous. Most organizations operate across a combination of on-premises systems, private infrastructure, multiple public clouds, and SaaS platforms. Identity security must function consistently across this landscape, regardless of deployment model or infrastructure provider.

### Modular IAM Stacks in Hybrid Environments

Ping Identity's modular architecture and deployment flexibility make it well suited for hybrid environments, particularly those with on-premises dependencies and legacy systems. Its support for open standards enables integration across diverse infrastructure and application stacks.

However, in hybrid and multi-cloud environments, the modular IAM model introduces practical challenges:

- Identity governance, privileged access, and cloud entitlements are managed through separate components
- Policy enforcement varies depending on which systems are in scope
- Identity risk response depends on coordination across tools
- Security posture can differ between environments

As environments scale, maintaining consistent security outcomes requires increasing operational effort.

### Cybersecurity Infrastructure Across Environments

Cross Identity was designed to operate as cloud-agnostic cybersecurity infrastructure, enforcing identity security consistently across all environments.

From a single control plane, organizations can:

- Govern access, privilege, and entitlements across on-prem, private cloud, and public cloud environments
- Apply uniform risk and compliance policies everywhere identity exists
- Secure human, workload, and service identities consistently
- Maintain centralized visibility into identity posture and risk

Because enforcement occurs natively within the infrastructure, security outcomes remain consistent regardless of where workloads or identities reside.

### Why Consistency Matters

In hybrid and multi-cloud environments, attackers exploit differences in entitlement models, privilege boundaries, and enforcement mechanisms between platforms. Inconsistent identity controls create opportunities for lateral movement and escalation.

By operating identity security as infrastructure rather than as a coordinated set of components, organizations reduce these gaps and establish a stable, environment-independent control plane. The next section examines how these architectural differences affect operational complexity, cost, and long-term sustainability.

## 10. When Ping Identity Is Enough

Ping Identity is a strong and mature IAM solution, particularly for large enterprises with complex requirements. For many organizations, a modular IAM stack provides the flexibility, standards support, and deployment control needed to manage identity effectively.

Not every environment requires identity security to operate as converged cybersecurity infrastructure. Recognizing when Ping Identity is sufficient is an important part of making an informed architectural decision.

### Scenarios Where Ping Identity Fits Well

Ping Identity is often the right choice when:

- The organization operates large-scale, complex, or legacy environments
- On-premises systems and hybrid deployments are a core requirement
- Deep support for open standards and custom authentication flows is critical
- Identity architecture must be highly customizable and modular
- IAM teams have the resources and expertise to manage multiple components
- Identity risk response can rely on detection, escalation, and orchestration

In these scenarios, Ping Identity's modular approach provides the control and flexibility needed to meet enterprise IAM requirements.

### Why This Matters

Acknowledging when Ping Identity is sufficient establishes an important baseline: the objective is not to replace Ping universally, but to understand where a modular IAM stack reaches its architectural limits as identity security requirements expand.

For organizations with stable environments and well-established IAM operations, Ping Identity can deliver effective identity security outcomes.

### Where the Model Begins to Strain

- As identity security requirements grow, some challenges emerge that are architectural rather than operational:
- Governance decisions do not automatically enforce across privileged access
- Cloud infrastructure entitlements require additional systems and workflows
- Identity risk detection produces insights without native enforcement
- IAM operations become increasingly complex as components multiply
- Hybrid and multi-cloud environments introduce inconsistent security posture

These challenges do not reflect deficiencies in Ping Identity. They reflect the realities of operating identity security through coordinated components rather than a unified control plane.

Recognizing this inflection point helps organizations determine when identity security must evolve from an assembled stack into cybersecurity infrastructure.

The final sections summarize why organizations choose Cross Identity when they reach that point.

# 11. Why Organizations Choose Cross Identity

Organizations choose Cross Identity when identity security must operate as a continuous cybersecurity control, rather than as a coordinated set of IAM components. This shift typically occurs as enterprise environments scale, attack surfaces expand, and operational complexity begins to undermine security effectiveness.

## From Assembled IAM to Unified Security Control

Cross Identity is adopted by organizations that require governance, privileged access, cloud entitlements, risk, and compliance to function as one system, not as integrated components. By converging these capabilities into a single architecture, Cross Identity removes the need for orchestration, synchronization, and manual coordination across IAM tools.

This architectural coherence enables identity security to operate predictably as complexity increases.

## Native Risk Enforcement with Warchief™

A primary driver for choosing Cross Identity is the ability to evaluate and enforce identity risk natively. Through the Warchief™ risk engine, preventive posture management and real-time threat detection operate within the same decision framework that governs access and privilege.

This enables security teams to move from alert-driven response to policy-driven execution, reducing exposure time and limiting the impact of identity compromise.

## Consistency Across Hybrid and Multi-Cloud Environments

As organizations expand across on-premises infrastructure, private clouds, and multiple public cloud providers, identity security must remain consistent. Cross Identity provides a cloud-agnostic cybersecurity control plane that enforces the same policies across all environments.

This consistency reduces security gaps, simplifies operations, and strengthens overall risk posture.

### Operational Sustainability

Organizations also choose Cross Identity to simplify long-term identity operations. Managing identity as cybersecurity infrastructure enables smaller teams to operate complex environments without proportional increases in overhead.

Over time, this results in faster deployments, reduced operational risk, and lower total cost of ownership.

## Strategic Outcome

Cross Identity is not selected to replace modular IAM stacks indiscriminately. It is adopted when organizations require identity security to function as foundational cybersecurity infrastructure—capable of scaling with enterprise complexity, adapting to evolving threats, and enforcing control without increasing operational burden.

## 12. Conclusion

Identity has become a central pillar of enterprise cybersecurity. As organizations operate across increasingly complex and distributed environments, the effectiveness of identity security is determined less by individual components and more by architectural coherence.

Ping Identity delivers a powerful, standards-driven IAM stack that provides flexibility, customization, and control for enterprises with complex requirements. For many organizations, this modular approach remains effective and appropriate.

However, as identity security requirements expand into continuous governance, privileged access enforcement, cloud entitlement control, and real-time risk response, the limitations of modular IAM architectures become more apparent. Coordinating components introduces delay, complexity, and enforcement gaps that attackers can exploit.

Cross Identity represents a different architectural model. By treating identity security as cybersecurity infrastructure, it enables governance, privilege, risk, and compliance to operate as a single, converged control plane.

The choice between a modular IAM stack and cybersecurity infrastructure is not a question of replacement, but of alignment. Organizations must evaluate their identity maturity, operational complexity, and risk tolerance to determine which model best supports their security objectives.

As identity continues to define the enterprise security perimeter, architecture—not integration—will determine long-term resilience and control.

# About Cross Identity

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Elevate your identity security with Cross Identity, World's #1 converged IAM platform trusted by over 1,200 organizations to secure more than 70 million identities. More than just an IAM solution, Cross Identity unifies authentication, authorization, governance, and administration into a single, seamless experience. Our platform not only enhances security and compliance but also delivers an user experience and recommended by leading analysts that set the standard for the industry.



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